

DISTRIBUTION INDUSTRY

Industry Overview

The **distribution industry** connects producers to consumers, managing storage, transportation, and sales. To thrive, distributors must streamline logistics, optimize inventory, build strong relationships, and embrace technologies.

Common Challenges

- Inefficient sales processes
- Complex logistics operations
- Suboptimal customer relationships
- High inventory costs
- Procurement bottlenecks

Odoo Benefits

- **Optimized lead generation:** Track leads, manage opportunities, and forecast sales effectively.
- **Streamlined procurement:** Automate purchase orders, track vendors, and improve supplier communication.
- **Improved supplier management:** Evaluate suppliers, manage contracts, and foster collaboration.
- **Cost control:** Analyze expenses and identify areas for improvement.
- **Financial automation:** Simplify financial management with automated billing and accounting.
- **Optimized logistics:** Manage end-to-end logistics, including order fulfillment, fleet management, and delivery.

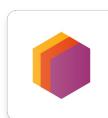
Our Services

- **Technology Consulting**
- **Solution Implementation**
- **Software Support**
- **Cloud Hosting**
- **System Integration**

For large manufacturers

- **DACO:** designed to easily connect Odoo with other software
- **FrePPLe integration:** adds demand forecasting, inventory, production, and replenishment planning capabilities to Odoo

Integrated Apps



Inventory



Barcode



Sales



Sign



Fleet



Project



Dashboard



CRM

Testimonial: CARGAMOS

Portcities and CARGAMOS made a good team throughout the project. They are an experienced team who know what they are doing, and above all, they deliver quality and good results.

Everton Viana, COO and Co-founder of CARGAMOS